

BLACK ENTERPRISE

EXISTS TO INSPIRE, EMBOLDEN,
AND EMPOWER OUR COMMUNITY
TO EMBARK ON THE LIFETIME
JOURNEY FROM AMBITION
TO ACHIEVEMENT

BLACK ENTERPRISE is a solutions-oriented multimedia company with a historic and current mandate to create instructional and inspirational content for an affluent, educated, and engaged audience of African Americans.



DIGITAL









REACHES. TOUCHES. REFLECTS. CONNECTS.











AUDIENCE REACH

Black-owned since its inception in 1970, **BLACK ENTERPRISE** is the most trusted Black digital media brand that has given value and presence to the voices of African Americans while providing vital information and guidance for entrepreneurs and professionals to pivot during challenging times, design innovative strategies, and identify new opportunities for reinvention and advancement.

18.8M

Digital & Social Monthly Uniques 13M

BlackEnterprise.com Page Views

2.5M

Total Social Followers

<u></u>

f

X

in



903K

797K

320K

297K

43K

217K
Daily Newsletter

Subscribers

Total Open Rate

33.39%

209K

33.89%

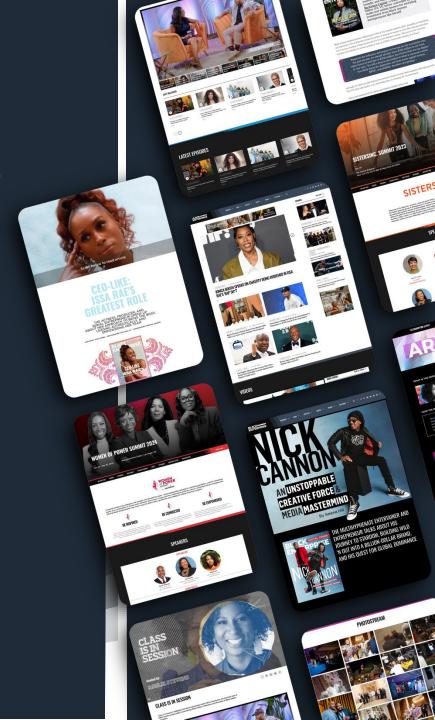
Sponsored Email Subscribers Total Open Rate



AUDIENCE DEMOGRAPHICS

The **BLACK ENTERPRISE** audience is highly engaged with our core content across multiple platforms and is actively stimulated by the resources, information, and inspiration we share tailored from the black perspective.

AGE	WEBSITE	SOCIAL	
25-34:	7.9%	21.1%	
35-44:	14.19%	35.8 %	
45-54:	20%	24.9%	
55-64:	35.6%	9.2%	
GENDER	WEBSITE	SOCIAL	
Women	68.3%	62.7%	
Men	31.7%	37.2%	
HHI Over \$100K		53.2%	
Employment (FT?PT)		59%	
Student (FT/PT)		11.5%	
Homeownership		67.4%	
Children in Home		28.5%	
Marital Status		49.5%	



AUDIENCE INTERESTS

The **BLACK ENTERPRISE** audience is serious about success and depends on our expertise and recognizes that our coverage is about their lives, their challenges, and their aspirations. They are business owners, tastemakers, and influencers.

Business Owners	35.7%	(254 Index)
Interest in Financial Products	79.5%	(175 Index)
Interest in Auto Purchase	27%	(187 Index)
Interest in Travel	94.5%	(148 Index)
Interest in Personal Care/Beauty	82.8%	(173 Index)
Interest in Wellness	48.4%	(200 Index)



PODCASTS & VIDEO SERIES: CONTENT BY & FOR THE PEOPLE

Our weekly and by-monthly interviews and discussions with celebrities, executives, founders, and change makers cover a wide variety of topics of particular interest to the AA community.

28.3M

LIGHTS. CAMERA. ACTION.



THE RUNDOWN



THE NEW NORM



SISTERSINC.



ON THE CLOCK



BOARDROOM CHATS



YOUR MONEY
YOUR LIFE



THE CULTURE SHIFT



BEYOND THE HYPE



FROM THE CORNER OFFICE



INSIDE THE STUDIO



EXPERIENCES:CONNECT FACE-TO-FACE

For 50 years, **BLACK ENTERPRISE** has been an undeniable resource and North Star of ideas, inspiration and partnerships.

Today, we present the most impactful national business events for Black business founders, executives, and professionals everywhere!

6.3K

227M
Impressions



March 11-15 Las Vegas







October 21-23 Orlando



November 5-8 Charlotte



CUSTOM – BRANDED CONTENT: AUTHENTIC CONNECTIONS

We look forward to working with our marketing partners on unprecedented integrated marketing solutions to drive your business goals and communication strategies.

DIGITAL ADS.

CUSTOMIZED ARTICLES.

INTERVIEWS.

PODCASTS.

SOCIAL SERIES.

LIVE BROADCASTS.















PAST & CURRENT PARTNERS











MERRILL SALES





























Morgan Stanley

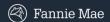




















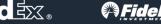
























ASHEVILLE



citigroup















JANUARY
Wealth Building Strategies

FEBRUARY
Top Executives in
Corporate America

MARCH Women Changing the World **APRIL Investing for a Lifetime**

MAY Retirement Fundamentals

JUNE Honoring Juneteenth Heroes JULY Health is Wealth

AUGUSTBlack Business Month

SEPTEMBER Keys to Wealth OCTOBER
HBCU Talent Explosion

NOVEMBER Excellence in Leadership

DECEMBER Holiday Gift Guide





CONTACT

KYLE ALLMAN

EVP/Chief Revenue Officer 212-886-9507 allmank@blackenterprise.com

DIRK CALDWELL

SVP/Director, Integrated Media & Sponsorship Sales 347-865-5892 caldwelld@blackenterprise.com

RENAU DANIELS

VP/Multimedia & Sponsorship Sales 347-406-1478 danielsr@blackenterprise.com

RON SPENCE

Manager, Multimedia Sales 480-216-8620 spencer@blackenterprise.com